# TREVOR HICKEY, B.A.

107 – 1905 Centre Street NW, Calgary, AB T2E 2S7 Off: (403) 290-1990 – Cell: (403) 860-8738 – trevor@concordmortgage.ca

To Whom it May Concern,

I am a husband (14 years), father (12 years), son (36 years), brother (36 years) and mortgage broker (16 years).

I offering my skills in the capacity of endeavouring to find financing for you, your family, friends, clients or colleagues.

My entire working years (since I was 20) have been spent as a mortgage broker in our family-owned business (Concord Mortgage Group Ltd.).

I strive for simplicity and repeatability in how I assemble applications.

If you have a mortgage related question, please feel free to call me to discuss. Sincerely,

Trevor Hickey, B.A.



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### PROFESSIONAL SUMMARY

Mortgage Broker with a focus on presentation, negotiation and interpersonal skills, who focuses on assisting people and businesses in every type of circumstance including those with unique/difficult situations.

## **WORK HISTORY**

2006 to Present

#### MORTGAGE BROKER/ASSOCIATE

Concord Mortgage Group Ltd. - Calgary, AB

- Assesses borrowers' financial situations to develop strategic application plans.
- Selects lender(s) based on borrowers' unique circumstances, so as to optimize for increased likelihood of approval.
- Organizes, and packages financial and circumstantial data for potential lenders, so as to best illuminate how a funded loan will assist both parties.
- Arranges loans with conventional and non-conventional lenders, which provide borrowers with more effective financing than they may have otherwise had access to.

# **FORMAL EDUCATION**

2010 BACHELOR OF ARTS: GENERAL STUDIES

Saint Mary's University College - Calgary, AB

General Studies Arts Degree with courses in Sociology, Theology, Economics, History, Political Science, Astronomy, Mathematics, Geography, Human Kinetics, Computer Science, Biology,

English and Linguistics.

2004 HIGH SCHOOL DIPLOMA

Bishop Carroll High School - Calgary, AB

#### **CONTINUING EDUCATION**

2020	COMPUTER PROGRAMMING LEVEL 1 University of Calgary Continuing Education – Calgary, AB
2019	INVESTING FOR SUCCESS LEVEL 1 University of Calgary Continuing Education – Calgary, AB
2017	AGRICULTURE LENDER'S WORKSHOP  Olds College – Olds, Ab
2016	INTRODUCTION TO FINANCIAL ACCOUNTING: ACCT 317 Saint Mary's University – Calgary, AB
2015	WRITING WINNING PROPOSALS University of Calgary Continuing Education – Calgary, AB

HOBBIES

Miniature wood carving, reading, chess